



REPORT OF INDEPENDENT AUDITORS
AND FINANCIAL STATEMENTS

CAMP KOREY

December 31, 2017 and 2016

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Report of Independent Auditors

To the Board of Directors
Camp Korey

Report on the Financial Statements

We have audited the accompanying financial statements of Camp Korey, which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities and changes in net assets, cash flows and functional expenses, for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Camp Korey as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Moss Adams LLP

Seattle, Washington
May 16, 2019

Camp Korey
Statements of Financial Position

| ASSETS | | |
|---|---------------------|---------------------|
| | December 31, | |
| | <u>2017</u> | <u>2016</u> |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 1,586,109 | \$ 2,117,910 |
| Current portion of pledges receivable, net of allowance for doubtful accounts of \$0 and \$1,275 at December 31, 2017 and 2016, respectively (Note 3) | 220,569 | 65,574 |
| Grant receivable | 110,000 | - |
| Other receivables | 116,041 | 145,561 |
| Prepaid expenses and other | <u>166,140</u> | <u>87,974</u> |
| Total current assets | 2,198,859 | 2,417,019 |
| LAND, BUILDINGS AND EQUIPMENT, net of accumulated depreciation and amortization (Note 4) | 4,203,333 | 3,548,709 |
| INVESTMENTS (Notes 2 and 5) | 1,260,745 | 1,067,398 |
| PLEDGES RECEIVABLE, net of current portion (Note 3) | 19,030 | 28,081 |
| RESTRICTED CASH (Note 1) | 539,273 | 539,273 |
| OTHER ASSETS | <u>14,650</u> | <u>14,540</u> |
| Total assets | <u>\$ 8,235,890</u> | <u>\$ 7,615,020</u> |
| LIABILITIES AND NET ASSETS | | |
| CURRENT LIABILITIES | | |
| Accounts payable | \$ 153,444 | \$ 118,163 |
| Accrued liabilities | 54,929 | 54,071 |
| Deferred revenue (Note 13) | 71,250 | 64,500 |
| Current portion of capital lease obligation (Note 6) | <u>7,589</u> | <u>6,964</u> |
| Total current liabilities | 287,212 | 243,698 |
| CAPITAL LEASE OBLIGATION, net of current portion (Note 6) | 27,526 | 35,115 |
| TERM LOAN (Note 7) | 3,150,000 | 3,150,000 |
| Total liabilities | <u>3,464,738</u> | <u>3,428,813</u> |
| COMMITMENTS AND CONTINGENCIES (Notes 1, 6 and 7) | | |
| NET ASSETS | | |
| Unrestricted | 3,153,155 | 2,247,049 |
| Temporarily restricted (Note 10) | 622,906 | 944,067 |
| Permanently restricted (Note 11) | <u>995,091</u> | <u>995,091</u> |
| Total net assets | <u>4,771,152</u> | <u>4,186,207</u> |
| Total liabilities and net assets | <u>\$ 8,235,890</u> | <u>\$ 7,615,020</u> |

See accompanying notes.

Camp Korey

Statements of Activities and Changes in Net Assets

| | Years Ended December 31, | |
|---|--------------------------|--------------|
| | 2017 | 2016 |
| UNRESTRICTED NET ASSETS | | |
| Support and revenue | | |
| Contributed income | \$ 1,319,378 | \$ 1,185,000 |
| In-kind contributions (Note 8) | 493,927 | 519,256 |
| Earned revenue, net | 18,165 | 110,389 |
| Interest income | 9,282 | 8,193 |
| Total support from contributed income and earned revenue | 1,840,752 | 1,822,838 |
| Special event revenue | 1,269,400 | 1,289,305 |
| Less cost of direct benefit to donors | (226,677) | (210,898) |
| Net revenues from special events | 1,042,723 | 1,078,407 |
| Total support and revenue | 2,883,475 | 2,901,245 |
| Assets released from restriction | 1,045,258 | 1,007,966 |
| Assets redesignated by donor | - | (310,000) |
| Total unrestricted revenue | 3,928,733 | 3,599,211 |
| EXPENSES | | |
| Program | 1,429,014 | 3,745,007 |
| Fundraising | 767,728 | 996,469 |
| Management and general | 824,805 | 632,652 |
| Total expenses | 3,021,547 | 5,374,128 |
| GAINS (LOSSES) | | |
| Loss on disposal of assets | (1,080) | - |
| Loss on lease termination and disposal of assets (Note 4) | - | (4,883,126) |
| INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS | 906,106 | (6,658,043) |
| TEMPORARILY RESTRICTED NET ASSETS | | |
| Temporarily restricted support | 530,749 | 436,336 |
| Investment income, net | 193,348 | 66,453 |
| Net assets released from restriction | (1,045,258) | (1,007,966) |
| Redesignated contributions | - | 310,000 |
| Write off of leasehold asset | - | (7,961,667) |
| Decrease in temporarily restricted net assets | (321,161) | (8,156,844) |
| PERMANENTLY RESTRICTED NET ASSETS | | |
| Permanently restricted support | - | 27,111 |
| INCREASE (DECREASE) IN NET ASSETS | 584,945 | (14,787,776) |
| NET ASSETS, beginning of year | 4,186,207 | 18,973,983 |
| NET ASSETS, end of year | \$ 4,771,152 | \$ 4,186,207 |

Camp Korey Statements of Cash Flows

| | Years Ended December 31, | |
|--|--------------------------|---------------------|
| | 2017 | 2016 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Increase (decrease) in net assets | \$ 584,945 | \$ (14,787,776) |
| Adjustments to reconcile change in net assets to net cash provided by operating activities | | |
| Depreciation and amortization expense | 168,882 | 687,794 |
| Loss on fixed assets | 1,080 | 2,603,724 |
| Allowance for doubtful accounts | (1,275) | (285) |
| In-kind donations of property and equipment | (60,449) | (7,000) |
| Unrealized/realized (gain) loss on investments | (171,279) | (37,734) |
| Interest and dividends on investments | (22,068) | (28,719) |
| Donated stock | - | (76,110) |
| Contributions restricted for permanent endowment | - | (27,111) |
| Write off of leasehold rights (Note 1) | - | 10,358,066 |
| Changes in operating assets and liabilities | | |
| Pledges receivable | (144,669) | 514,408 |
| Grant receivable | (110,000) | 116,817 |
| Other receivables | 29,520 | (134,280) |
| Prepaid expenses and other | (78,276) | 9,931 |
| Accounts payable | 35,281 | 67,950 |
| Accrued liabilities | 858 | (173,618) |
| Deferred revenue | 6,750 | 14,976 |
| | <u>239,300</u> | <u>(898,967)</u> |
| Net cash provided by (used in) operating activities | | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Additions to property and equipment | (764,137) | (382,259) |
| Purchase of investments | - | (878,194) |
| Sale of investments | - | 880,914 |
| Proceeds from sale of fixed assets | - | 2,000 |
| Additions to restricted cash reserve account, net | - | (39,273) |
| | <u>(764,137)</u> | <u>(416,812)</u> |
| Net cash used in investing activities | | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Payments on capital lease obligation | (6,964) | (14,907) |
| Contribution restricted for permanent endowment | - | 27,111 |
| | <u>(6,964)</u> | <u>12,204</u> |
| Net cash (used in) provided by financing activities | | |
| NET DECREASE IN CASH AND CASH EQUIVALENTS | (531,801) | (1,303,575) |
| CASH AND CASH EQUIVALENTS, beginning of year | <u>2,117,910</u> | <u>3,421,485</u> |
| CASH AND CASH EQUIVALENTS, end of year | <u>\$ 1,586,109</u> | <u>\$ 2,117,910</u> |
| SUPPLEMENTAL DISCLOSURE AND NON-CASH INVESTING AND FINANCING ACTIVITIES | | |
| Cash paid during the year for interest | \$ 150,229 | \$ 42,256 |
| Property and equipment purchased with term loan | <u>\$ -</u> | <u>\$ 3,140,333</u> |
| Equipment financed with capital lease | <u>\$ -</u> | <u>\$ 43,437</u> |
| Write off of restricted net asset land use | <u>\$ -</u> | <u>\$ 7,961,667</u> |

See accompanying notes.

Camp Korey
Statement of Functional Expenses
Year Ended December 31, 2017

| | Supporting Services | | | Total | Total Expenses |
|------------------------------------|---------------------|-------------------|------------------------|---------------------|---------------------|
| | Program | Fundraising | Management and General | | |
| PERSONNEL EXPENSES | | | | | |
| Salaries | \$ 627,855 | \$ 338,869 | \$ 279,314 | \$ 618,183 | \$ 1,246,038 |
| Employee benefits | 51,140 | 21,253 | 21,654 | 42,907 | 94,047 |
| Payroll taxes | 67,451 | 33,352 | 20,260 | 53,612 | 121,063 |
| Total personnel expenses | 746,446 | 393,474 | 321,228 | 714,702 | 1,461,148 |
| OTHER EXPENSES | | | | | |
| Fundraising | 41 | 110,801 | 5 | 110,806 | 110,847 |
| Program supplies | 25,818 | 1,424 | 905 | 2,329 | 28,147 |
| Food and hospitality | 8,488 | 769 | 3,722 | 4,491 | 12,979 |
| Medical supplies | 51,322 | 47 | 140 | 187 | 51,509 |
| Volunteer recruitment and training | 1,917 | - | 54 | 54 | 1,971 |
| Facilities and utilities | 216,686 | 19,089 | 11,593 | 30,682 | 247,368 |
| Depreciation and amortization | 148,670 | 12,877 | 7,335 | 20,212 | 168,882 |
| Donated goods and services | 85,751 | 114,622 | 42,038 | 156,660 | 242,411 |
| Professional fees | - | - | 233,031 | 233,031 | 233,031 |
| Interest expense | - | - | 150,229 | 150,229 | 150,229 |
| Other expenses | 143,875 | 114,625 | 54,525 | 169,150 | 313,025 |
| Total other expenses | 682,568 | 374,254 | 503,577 | 877,831 | 1,560,399 |
| Total expenses | \$ 1,429,014 | \$ 767,728 | \$ 824,805 | \$ 1,592,533 | \$ 3,021,547 |

Camp Korey
Statement of Functional Expenses
Year Ended December 31, 2016

| | Program | Supporting Services | | | Total Expenses |
|------------------------------------|---------------------|---------------------|------------------------|---------------------|---------------------|
| | | Fundraising | Management and General | Total | |
| PERSONNEL EXPENSES | | | | | |
| Salaries | \$ 1,353,770 | \$ 433,494 | \$ 350,110 | \$ 783,604 | \$ 2,137,374 |
| Employee benefits | 130,002 | 40,676 | 29,303 | 69,979 | 199,981 |
| Payroll taxes | 137,387 | 43,873 | 33,290 | 77,163 | 214,550 |
| Total personnel expenses | <u>1,621,159</u> | <u>518,043</u> | <u>412,703</u> | <u>930,746</u> | <u>2,551,905</u> |
| OTHER EXPENSES | | | | | |
| Fundraising | 245 | 137,877 | 24 | 137,901 | 138,146 |
| Program supplies | 102,072 | 2,836 | 2,069 | 4,905 | 106,977 |
| Food and hospitality | 80,599 | 320 | 3,339 | 3,659 | 84,258 |
| Medical supplies | 12,857 | 10 | - | 10 | 12,867 |
| Volunteer recruitment and training | 12,206 | 10 | 756 | 766 | 12,972 |
| Facilities and utilities | 409,401 | 38,112 | 42,733 | 80,845 | 490,246 |
| Depreciation and amortization | 605,479 | 52,444 | 29,871 | 82,315 | 687,794 |
| Donated goods and services | 369,795 | 54,695 | 15,783 | 70,478 | 440,273 |
| Other expenses | 531,194 | 192,122 | 125,374 | 317,496 | 848,690 |
| Total other expenses | <u>2,123,848</u> | <u>478,426</u> | <u>219,949</u> | <u>698,375</u> | <u>2,822,223</u> |
| Total expenses | <u>\$ 3,745,007</u> | <u>\$ 996,469</u> | <u>\$ 632,652</u> | <u>\$ 1,629,121</u> | <u>\$ 5,374,128</u> |

Camp Korey

Notes to Financial Statements

Note 1 – Description of Operations and Significant Accounting Policies

Camp Korey (the Organization) was formed in 2005. The Organization is a not-for-profit corporation dedicated to honoring the courage, strength and determination of children and their families who battle life threatening and serious illnesses and to provide them with a safe, friendly, medically sound environment in which to simply have fun and be kids. The Organization holds week long camps at its facilities in Mt. Vernon, Washington (the property), and other year round programs including family weekend camps, camper reunions, and a hospital outreach program. The Organization also operates programs that integrate the historical and agricultural nature of the farm.

The Organization's significant accounting policies are summarized below.

Basis of accounting – The Organization's financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Use of estimates – The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Risks and uncertainties – In 2016, Camp Korey purchased a new camp facility financed with a bridge loan of \$3,150,000 originally maturing in 2017, which subsequent to December 31, 2016, was extended to January 1, 2018. As of December 31, 2017, the full balance of the loan was current. Subsequent to December 31, 2017, the bridge loan maturity was extended to April 1, 2019 and was refinanced to a long-term loan, as described in Note 16.

Camp Korey continues to execute on its plan to improve operating results by focusing on new business development, increasing its donor base, and continuing close management of costs.

Camp Korey is subject to the risk and challenges associated with organizations at a similar stage of operation including dependence on key individuals, successful marketing of the Organization and its events, and ability to retain significant donors and sponsors.

Camp Korey operates in the not-for-profit sector, and accordingly, can be affected by a variety of factors. For example, management of the Organization believes that any of the following factors could have a significant negative effect on the Organization's future financial position, results of operations and cash flows; adverse economic conditions that impact donor's ability and willingness to attend events, and inability to retain significant donors.

Cash and cash equivalents – Cash and cash equivalents consist of cash on hand and in bank accounts and highly liquid short-term investments with original maturities of three months or less, which principally consists of money market funds.

The Organization maintains its cash in bank deposit accounts, which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents.

Investments – Investments consist of a money market account and one exchange traded fund that are carried at fair value, as described in Note 2, with any realized and unrealized gains and losses included in income. The investments are classified as long-term given their restricted nature.

Note 1 – Description of Operations and Significant Accounting Policies (continued)

Restricted cash – The Organization was required by its former lessor of the Carnation property to deposit funds monthly into a reserve account for major repairs and maintenance expenses. The reserve account was replenished each month with the lesser of \$40,000 or actual spending until the reserve account balance reached \$500,000. At December 31, 2017 and 2016, the balance in this reserve account was \$539,273. During 2017 and 2016, \$0 and \$106,462, respectively, was spent on various capital improvement projects throughout the camp grounds. Due to the termination of the lease, these funds are currently subject to litigation with the former lessor and are still reported as restricted until legal matters are resolved. See Note 16 for subsequent events related to the unrestricted cash.

Contributions – All contributions are considered to be available for unrestricted use unless specifically restricted by purpose or time by the donor. Amounts received that are designated by the donor for specific purposes are reported as temporarily restricted support regardless of the time period when the restriction is fulfilled. Amounts that are designated by the donor for future time periods are reported as temporarily restricted support until the time period arrives. Additionally, promises to pay are reported as temporarily restricted support when the restriction is not fulfilled in the same period. Payments received for sponsorships and other earned revenue prior to the service period are deferred and recognized as earned during the service period.

Contributions that are expected to be collected within one year are recorded at net realizable value. Contributions that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional contributions are not included as support until the conditions are substantially met.

Contributed professional services are recognized at fair value. The work of non-professional volunteers has been assigned no monetary value but provides significant benefit to the Organization. See Note 8.

Special events – The Organization conducts special fundraising events, including a spring luncheon, and a fall dinner and auction. Revenues raised by special fundraising events are recorded separately from contributions, and include sponsorships and contributions made at the event. The cost of the direct benefit that participants receive at such events is presented as a line item on the statement of activities and changes in net assets and deducted from special event revenue to arrive at net revenues from special events.

A separately operated non-profit corporation, The Korey Foundation, holds an annual spring golf tournament in which the Organization is the sole beneficiary of any excess revenues over expenses that result.

Functional allocation of expenses – The costs of providing program services and other activities have been summarized on a functional basis in the accompanying statements of activities and changes in net assets and the statements of functional expenses. Accordingly, certain costs have been allocated among the program and supporting services benefited.

Camp Korey

Notes to Financial Statements

Note 1 – Description of Operations and Significant Accounting Policies (continued)

Land, buildings and equipment – Land, buildings, and equipment are stated at cost, if purchased, or fair value if contributed. Camper recreation equipment consisted of boats, teepees, pottery kiln, and various other equipment to enhance the camp experience. Depreciation and amortization is computed using the straight-line method over the useful lives of assets ranging from 5 to 20 years for furniture, equipment, and vehicles and 50 years for buildings. The Organization capitalizes asset purchases greater than \$5,000.

Federal income taxes – The Organization is exempt from federal taxes on income as a nonprofit organization described in Section 501(c)(3) of the Internal Revenue Code (IRC) and is not considered a private foundation. Net unrelated business income, if any, is subject to federal income taxes under Sections 512 and 514. There were no taxes due for the years ended December 31, 2017 and 2016.

The Organization recognizes the tax benefit from uncertain tax positions only if it is more likely than not that the tax position will be sustained on examination by the tax authorities, based on the technical merits of the position. The Organization recognizes interest and penalties related to income tax matters in income tax expense, if applicable. As of December 31, 2017 and 2016, the Organization is not aware of any uncertain tax positions that require accrual.

Subsequent events – Subsequent events are events or transactions that occur after the financial position date but before financial statements are available to be issued. The Organization recognized in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the statement of financial position, including the estimates inherent in the process of preparing the financial statements. The Organization's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the statement of financial position but arose after the financial position date and before financial statements are available to be issued. See Note 16 for additional disclosures of these subsequent events.

Subsequent events were evaluated through May 16, 2019, which is the date the financial statements were available to be issued, for events requiring recording or disclosure in the financial statements for the year ended December 31, 2017.

Note 2 – Fair Value Measurements

The Organization applies the following fair value hierarchy, which prioritizes the inputs used to measure fair value into three levels and bases the categorization within the hierarchy upon the lowest level of input that is available and significant to the fair value measurement:

Level 1 – Quoted prices in active markets for identical assets or liabilities;

Level 2 – Quoted prices for similar assets or liabilities in active markets or inputs that are observable; and

Level 3 – Inputs that are unobservable. These valuations require significant judgment.

Note 2 – Fair Value Measurements (continued)

Investments include a money market account and a stock exchange-traded fund for an aggregate amount of \$1,260,745 and \$1,067,398 at December 31, 2017 and 2016, respectively. The fair value measurement of these assets is based on quoted market prices in active markets and, therefore, these assets are recorded at fair value on a recurring basis and classified as Level 1 assets. The Organization did not have any Level 2 or Level 3 assets or liabilities as of or during the years ended December 31, 2017 and 2016.

The transfer of assets between fair value hierarchy levels are recognized on the date the event occurs. There were no such transfers during the years ended December 31, 2017 and 2016.

There were no changes in valuation methodologies or assumptions during the years ended December 31, 2017 and 2016.

Note 3 – Pledges Receivable

Pledges receivable consist of unconditional promises to give cash from individuals, businesses and other organizations. Pledges are comprised of the following at December 31:

| | 2017 | 2016 |
|--------------------------------------|------------|-----------|
| Expected to be realized: | | |
| In one year or less | \$ 220,569 | \$ 66,849 |
| Between one year and five years | 20,000 | 30,000 |
| Total | 240,569 | 96,849 |
| Less allowance for doubtful accounts | - | (1,275) |
| Less unamortized discount | (970) | (1,919) |
| | \$ 239,599 | \$ 93,655 |

Pledges due in more than one year are reflected at the present value of estimated future cash flows using a discount rate of 3.38%. Approximately 78% of pledges receivable at December 31, 2017, are due from two different donors. Approximately 53% of pledges receivable at December 31, 2016, are due from two different donors.

Camp Korey

Notes to Financial Statements

Note 4 – Land, Buildings and Equipment and Leasehold Rights

Land, buildings and equipment consist of the following at December 31:

| | <u>2017</u> | <u>2016</u> |
|--|----------------------------|----------------------------|
| Land | \$ 882,319 | \$ 882,319 |
| Buildings and improvements | 2,992,738 | 2,258,014 |
| Furniture, fixtures, and equipment | 644,217 | 555,555 |
| Camper recreation equipment | 59,202 | 59,202 |
| Vehicles | <u>271,716</u> | <u>271,716</u> |
| | 4,850,192 | 4,026,806 |
| Less accumulated depreciation and amortization | <u>(646,859)</u> | <u>(478,097)</u> |
| | <u><u>\$ 4,203,333</u></u> | <u><u>\$ 3,548,709</u></u> |

Leasehold rights – In September 2016, the Organization terminated their lease agreement for its previous location at Carnation Farms and purchased new property in Mt. Vernon. Based on the terms of its previous lease, the Organization had recognized a leasehold rights asset and a temporarily restricted net asset, which were both being recognized as amortization expense and asset releases over the lease term. As a result of terminating their lease agreement and moving properties, the Organization wrote off the net value of certain assets, liabilities, and net assets related to the lease:

| | |
|--|----------------------------|
| Leasehold rights | \$ 10,358,066 |
| Construction in process | 440,778 |
| Buildings | 1,413,764 |
| Furniture, fixtures, and equipment | 564,898 |
| Camper recreation equipment | 184,274 |
| Other | (116,987) |
| Temporarily restricted net assets | |
| Leasehold rights contribution | <u>(7,961,667)</u> |
| Total loss on lease termination and disposal of assets | <u><u>\$ 4,883,126</u></u> |

Note 5 – Investments

Investments are stated at the fair value based on quoted market prices and consist of the following at December 31:

| | <u>2017</u> | <u>2016</u> |
|--|----------------------------|----------------------------|
| Money market fund | \$ 285,563 | \$ 266,346 |
| International stock exchange-traded fund | <u>975,182</u> | <u>801,052</u> |
| Total investments | <u><u>\$ 1,260,745</u></u> | <u><u>\$ 1,067,398</u></u> |

Note 5 – Investments (continued)

Investment return, net of expenses, consisted of the following for the years ended December 31:

| | 2017 | 2016 |
|---|------------|-----------|
| Net realized and unrealized gain (loss) | \$ 171,280 | \$ 37,734 |
| Interest and dividends | 22,068 | 28,719 |
| | \$ 193,348 | \$ 66,453 |

Note 6 – Capital Lease Obligation

The Organization leases certain equipment under a capital lease arrangement. The lease requires monthly payments through 2022 and has an interest rate of 8.75%. Future payments on the capital lease obligation are as follows:

| Years Ending December 31, | | |
|---------------------------|----|---------|
| 2018 | \$ | 10,324 |
| 2019 | | 10,324 |
| 2020 | | 10,324 |
| 2021 | | 10,324 |
| 2022 | | 435 |
| Less interest | | (6,616) |
| | \$ | 35,115 |

The Organization recognizes depreciation expense on assets acquired under capital leases. The cost and related accumulated depreciation of the assets acquired under capital leases are classified in land, buildings and equipment accounts and is insignificant to the financial statements.

Note 7 – Term Loan

In September 2016, the Organization took out a one-year loan for \$3,150,000 that was scheduled to mature on September 1, 2017, from a financial institution in order to finance the purchase of their new property. The loan bears interest at prime (4.5% at December 31, 2017) plus 0.5% per annum, paid monthly, and is guaranteed by five Board members of the Organization. During 2017, the loan maturity was extended to January 1, 2018. The principal and any unpaid interest are payable as a lump sum upon maturity. Subsequent to December 31, 2017, the bridge loan maturity was extended to April 1, 2019 and then ultimately was refinanced to a long-term loan, as described in Note 16.

Camp Korey

Notes to Financial Statements

Note 8 – In-Kind Contributions

The Organization received in-kind gifts and in-kind accounting, legal, and medical services valued at \$493,927 and \$519,256 for the years ended December 31, 2017 and 2016, respectively.

Note 9 – Related-Party Transactions and Board Contributions

During the years ended December 31, 2017 and 2016, 14 and 15 board members provided contributions totaling approximately \$334,500 and \$310,300, respectively, to the Organization either individually or through Foundations or businesses in which they exercise control in discretionary contributions.

Note 10 – Temporarily Restricted Net Assets

Temporarily restricted net assets are comprised of the following at December 31:

| | <u>2017</u> | <u>2016</u> |
|----------------------------------|-------------------|-------------------|
| Endowment Earnings | \$ 265,655 | \$ 75,934 |
| Restricted for Capital Projects | 254,276 | 775,611 |
| Restricted for Program | 82,975 | 52,522 |
| Restricted for Future Operations | <u>20,000</u> | <u>40,000</u> |
| | <u>\$ 622,906</u> | <u>\$ 944,067</u> |

Note 11 – Permanently Restricted Net Assets

The Organization follows the provisions of Accounting Standards Codification (ASC) 958-205, Reporting Endowment Funds. ASC 958-205 provides guidance on the net asset classification of donor restricted endowment funds for a not-for-profit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) and required disclosures about endowment funds, both donor-restricted endowment funds and board-designated endowment funds.

Interpretation of relevant law – The Board of Trustees of the Organization has followed Washington State law and determined that requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary, is appropriate. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment, as applicable, made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Note 11 – Permanently Restricted Net Assets (continued)

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

The Organization received contributions towards an endowment whose investment earnings will be used for program needs while the principal remains intact. These contributions are recorded in permanently restricted net assets and their earnings are included in temporarily restricted revenue. There was \$0 and \$27,111 contributed during the years ended December 31, 2017 and 2016, respectively, to the endowments. Total donor restricted endowment funds were \$995,091 as of December 31, 2017 and 2016.

Redesignation – The Organization’s policy is to transfer funds in the event that a donor redesignates what they would like the donation to be used for. During the year ended December 31, 2016, two donors redesignated \$310,000 of funds contributed in 2015 from unrestricted to temporarily restricted.

Return objectives and risk parameters – The endowment fund’s primary long-term investment objective is to attain an average annual total return (net of investment management fees) of at least the Seattle area CPI Index plus the anticipated spend rate over the long term (a minimum five-year period). The Organization has determined that the initial strategy will be a growth style because of the “in perpetuity” time frame and the desire to grow the endowment. This strategy will be maintained until the Board adopts a revised style. The allocation of the endowment assets consists of a single investment in an international stock exchange-traded fund to allow exposure to a broad participation in the world equity market. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for a donor-specified period(s).

Strategies employed for achieving objectives – The Organization relies on a total return strategy in which investment returns are achieved through current yield (interest and dividends) and appreciation of the investments. The Organization targets an asset allocation that places a greater emphasis on endowment growth.

Spending policy and how the investment objectives relate to spending policy – Currently no spending is anticipated until the endowment reaches \$1,000,000. If the net asset value of the endowment falls below \$1,000,000 then no spending will occur until the net asset value again reaches the \$1,000,000 threshold. When the endowment reaches the threshold, spending will follow these objectives: 1) account for the fact that the cost of an endowed program will increase over time relative to the increases experienced by the underlying activity, 2) preserve the purchasing power of the endowment after adjustment for the Seattle area CPI Index, 3) preserve the purchasing power of the endowment spending withdrawals, and 4) provide a small increment of endowment growth in excess of inflation.

Camp Korey

Notes to Financial Statements

Note 12 – Concentrations

Approximately 13% of the Organization's total support was provided by contributions from one donor during the year ended December 31, 2017. Approximately 9% of the Organization's total support was provided by contributions from one donor during the year ended December 31, 2016.

Approximately \$971,000 and \$869,000 of the Organization's total support was provided by contributions from one fundraising event, the Grow fall dinner and auction, held during the years ended December 31, 2017 and 2016, respectively, and is recorded in special events revenue.

Note 13 – Deferred Revenue

Deferred revenue is principally related to fees collected in advance for sponsorships of events. Deferred revenue at December 31, 2017, included sponsorships for two different fundraising events that will occur in 2018. Deferred revenue at December 31, 2016, included sponsorships for three different fundraising events that occurred in 2017.

Note 14 – 401(k) Retirement Plan

The Organization sponsors a 401(k) Salary Deferral Plan (Plan) which covers all employees of the Organization. The Organization contributes to the retirement accounts of employees who have completed 1,000 hours of service. Individual contributions to the Plan are determined by the employee at an amount not to exceed Internal Revenue Code limits. Effective January 1, 2016, The Organization contributes to the Plan by matching participating employees' 401(k) salary reductions up to 3% of compensation. The Organization made matching contributions of \$11,625 and \$37,447 during the years ended December 31, 2017 and 2016, respectively.

Note 15 – Contingencies

The Organization is periodically involved in claims and complaints that arise in the ordinary course of business. In the opinion of management, any unresolved outcomes of these complaints and claims is not expected to have a material adverse effect on the Organizations' financial condition, results of operations, or its liquidity.

Note 16 – Subsequent Events

In July 2018, the Organization received an arbitration award related to litigation with Camp Korey's former landlord. As a result, funds in Camp Korey's restricted cash account will be retained by Camp Korey and will be released from restriction in 2018. No amounts are due by the Organization to the landlord.

In 2018 Camp Korey received an extension on their loan agreement (Note 7) extending the maturity to April 1, 2019.

On April 1, 2019, the Washington State Housing Finance Commission issued Variable Rate Demand Nonprofit Revenue Bonds, Series 2019 (the 2019 Bonds) of \$3,450,000 and loaned the proceeds to Camp Korey. The 2019 Bonds were issued with the purpose of refinancing the Organization's existing bridge loan. The 2019 Bonds were then sold to a private lender. The bonds mature on April 1, 2044 and bear interest at 3.875% per annum, subject to reset on each reset date set forth in the financing agreement, and paid monthly. Principal payments, as determined in the financing agreement schedule of payments, are payable monthly.

